



# On Nash Equilibrium of Self-Policy for an Observable Queue

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# A Non-Cooperate Game

- In 1994, Chemical Bank in New York offered any customer who had spent **7** or more minutes in queue “ **a smile, a handshake and a crisp 5 dollar bill** ”,



- the so-called **547** Program of Chemical Bank.
- Forced to jump the cliff together, Bank of America in California immediately announced a better **545** program

## Features of This Game

- Arriving customers at the service center are **different** in service preference
- Each customer is an individual decision maker for **self benefit**
- Upon arrival, they observe the queue length, then decide to **join** for service or **balk** depending on **expected personal gain**

# Corresponding Queueing Model I

- Based on different service preference, customers are classified into  $k$  types
- Customers of type  $i$  arrive at a rate  $\lambda_i$  and receive service that is **independent with their types**
- One way to characterize the preference:

Joining type- $i$  customers gain  $R_i$  at service completion, and incur waiting cost at rate  $C_i$  while in system; **Net gain** =  $R_i - C_i w$ , where  $w$  is expected waiting time

Thus, **join** if and only if  $R_i - C_i w \geq 0$ , or,  $w \leq R_i / C_i$

- Alternative way:

Tolerance of waiting for type- $i$  is  $\theta_i = R_i / C_i$

## Corresponding Queueing Model II

- Arriving customers first observe queue length, then decide to **join** for service or **balk** depending on net gain.
- Balking customers have no gain or loss
- Assumed **asymmetric** information, i.e., system administrator observes only  $\{\lambda_i, \theta_i\}$
- Thus, objectives of the administrator are to **keep the system stable** and **maximize the throughput rate**

# General Assumptions on Service

- Customers' commencements of service are **stochastically ordered** in accordance with arrival times, such as FCFS, ROS, PS
- Departure rate  $\mu_n$ , when  $n$  customers are in system, is **non-decreasing** and **concave** in  $n$
- Once a service started, it will not be interrupted until completion, that is, **no preemption** is allowed nor will the service capacity allocated increases
- For all  $i$ ,  $\mu_1 \leq \theta_i$  to avoid triviality



## Threshold-Type Decision Rule

- As a **non-cooperate game**, customers of different types are competing for some fixed service capacity so that the decision rules (joining or balking) for different types of customers are clearly **dependent**
- Decision rule of each type of customers is of **threshold** type, **join if queue length is smaller than some  $n$** , balk otherwise
- Collection of each type's decision rules is called a **policy**. Denote a policy by  $\mathbf{N} = (N_1, \dots, N_k)$ , where type- $i$  customer will join the system if the number of customers in the system, **regardless their types**, is strictly less than  $N_i$  for any  $i = 1, 2, \dots, k$

# Self-Policy

- Let  $w(\mathbf{N}, n)$  be **expected waiting time** of customer who finds  $n-1$  customers present at the joining instant and future customers using policy  $\mathbf{N}$
- $w(\mathbf{N}, n)$  is **type invariant** owing to type invariant service.
- Let  $\mathbf{e}_i$  be the  $i$ th unit vector in  $\mathbf{R}_k$ . Policy  $\mathbf{N}$  is said to be a **self-threshold** if

$$w(\mathbf{N}, N_i) \leq \theta_i < w(\mathbf{N} + \mathbf{e}_i, N_i + 1)$$

**for all  $i$**

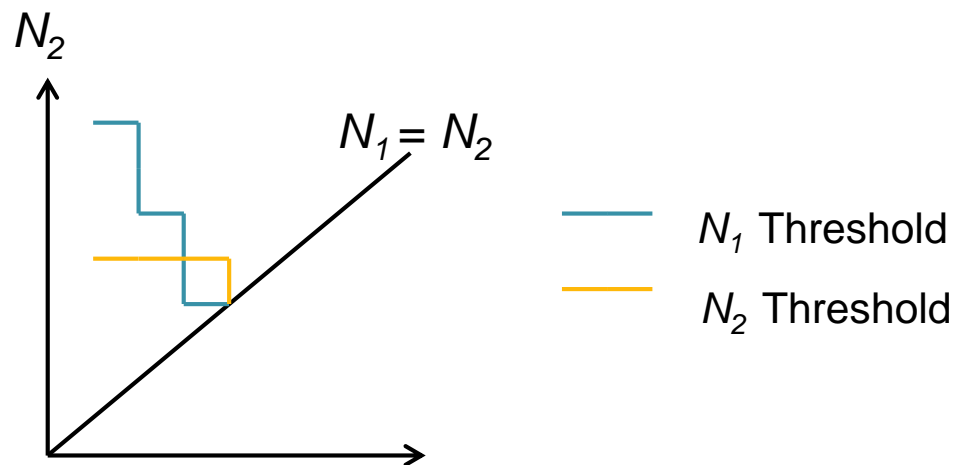
- We may consider that a self-threshold  $\mathbf{N}$  is formed by negotiation among customer of all types and announced to every arriving customer



# Self-Policy -- Existence

- For  $\mathbf{N}$  to be self-threshold, order of  $\{N_i\}$  must coincide with order of  $\{\theta_i\}$ . For simple exposition, we will make  $\{\theta_i\}$ , and, thus,  $\{N_i\}$  in **increasing** order
- **Lemma** The queueing system with heterogeneous customers has at least one self-threshold.

*Sketch of Proof* : For  $k = 2$



## Example 1: M/M/1 PS Queue with 2-Types

- Assume  $\lambda_1 = \lambda_2 = 1$  and  $\mu_n = 2$  for all  $n$
- Conditioning on the next transition, we get, for example,

$$w((1, 3), 1) = 1/(\lambda_2 + \mu_1) + \lambda_2/(\lambda_2 + \mu_1) w((1, 3), 2)$$

- Plug the numbers in, solve the equations and show for  $\theta_1 \in (0.83, 0.95)$  and  $\theta_2 \in (1.11, 1.14)$

$$w((1, 3), 1) = 0.64 \leq \theta_1 < 0.95 = w((2, 3), 2)$$

$$w((1, 3), 3) = 1.11 \leq \theta_2 < 1.43 = w((1, 4), 4)$$

and

$$w((2, 2), 2) = 0.83 \leq \theta_1 < 1.14 < w((3, 3), 3)$$

$$w((2, 2), 2) = 0.83 \leq \theta_2 < 1.14 = w((2, 3), 3)$$

- Thus, both  $(1, 3)$  and  $(2, 2)$  are self-thresholds

## Self-Policy -- Multiplicity

- Example 1 demonstrates that for the multi-class queue, except for some special cases like the standard GI/M/c FCFS queue, there can be **multiple** self-policies for any given  $\{\theta_i\}$
- It can be shown, under a mild condition, that all self-policies are **connected** in integral-lattice domain

## Self-Policy -- Nash Equilibrium

- Decision rule of type- $i$  customers is said to be **optimal** against policy  $\mathbf{N}$  if using the rule yields largest expected utility for type- $i$  while customers of all types use  $\mathbf{N}$
- Self-policy  $\mathbf{N}$  is called **Nash equilibrium** if  $N_i$  is optimal against  $\mathbf{N}$  **for all  $i$**
- Nash equilibrium is a **stable** policy. In other words, under a Nash equilibrium, no one has an incentive to deviate from the policy. Therefore, self-threshold policy  $\mathbf{N}$  is **equilibrium** if

$$w(\mathbf{N}, N_i) \leq \theta_i < w(\mathbf{N}, N_i+1)$$

**for all  $i$**

## Example 2: M/M/1 PS Queue with 2-Types

- Does an equilibrium policy always exist?
- In Example 1, for  $\theta_1 \in (0.83, 0.95)$  and  $\theta_2 \in (1.11, 1.14)$  both  $(1, 3)$  and  $(2, 2)$  are self-thresholds
- As  $w((2, 2), 3) = 1.06 < \theta_2$ ,  $(2, 2)$  is **not** equilibrium;  
If  $\theta_1 \in (0.83, 0.92)$ , then  $w((1, 3), 2) = 0.92 > \theta_1$  and  $w((1, 3), 4) = 1.33 > \theta_2$ ,  $(1, 3)$  is **equilibrium**; if  $\theta_1 \in (0.92, 0.95)$ , it is not. So, **no** equilibrium policy
- The consequent question would be: Is it possible to have multiple equilibrium policies?

# Existence and Uniqueness of Equilibrium

- For FCFS queue with multi-class customers, exists uniquely
- For PS queue with single-class customers, exists none or one
- For M/M/1 queue with single-class and increasing  $\mu_n$ , exists at least one
- **Theorem** The queue with multi-class customers and under general service mode and increasing  $\mu_n$  has **at most one** equilibrium self-policy



## What if there is no Equilibrium Self-Policy

- Any self-threshold without binding contract cannot be stable, and system's performance under **decentralized decision** fluctuate and never converge.
- A **mathematical** approach is to consider **randomized** threshold, i.e., real-valued thresholds. For example, Ben-Shahar, Orda and Shimkin [2000] shows PS queue with homogeneous customers always exists a unique equilibrium randomization self-threshold.
- With nice mathematical properties, but not practical

# Collecting Toll to Equilibrate

- Common **economical** means to **equilibrate** the system is by imposing **toll** that modifies  $\{\theta_i\}$ : a type- $i$  customer need to pay  $\gamma_i$  for joining, which will make

$$w(\mathbf{N}, N_i) \leq \theta_i - \gamma_i < w(\mathbf{N}, N_i + 1)$$

with an "appropriate" equilibrium self-threshold  $\mathbf{N}$ .

- However, there are **incentive-compatibility** and **fairness** issues that are unavoidable and difficult to resolve.
- Similar issues arise if equilibrating by **regulating arrival rates**  $\{\lambda_i\}$

# Our Approach to Achieving Equilibrium

- An **operational** means that is simpler than imposing tolls or regulating arrival rates is to **modify service rate** with  $\{\theta_i\}$ ,  $\{\lambda_i\}$  and service discipline **unchanged**
- For example, if a FCFS queue with  $c$  servers that has no equilibrium self-policy, we can let  $\mu_n = \mu \min\{n, c\}$  to make it a standard GI/M/c queue under FCFS that has a unique equilibrium self-policy.
- Require to show for any given  $\{\theta_i\}$  and  $\{\lambda_i\}$ , it always exists such a service rate modification. In other words, when  $\boldsymbol{\mu} = \{\mu_n\}$  is at our disposal, the system can be led to equilibrium state

# Equilibration

- Let  $\mathbf{S}$  be **feasible control space** that contains all  $\boldsymbol{\mu} = \{ \mu_n \}$  that  $\mu_n$  is non-decreasing and concave in  $n$
- We will construct a correspondence  $R : \mathbf{S} \rightarrow \mathbf{S}$  with original  $\boldsymbol{\mu} \in \mathbf{S}$ ,  $R(\boldsymbol{\mu})$  outputs a set of service rates under which the system is equilibrium
- Key tool to show  $R(\boldsymbol{\mu})$  is not empty is by **Kakutani Fixed Point Theorem**:

A correspondence having a fixed point if it is **defined on non-empty, compact and convex domain**, **non-empty, convex-valued**, and having **closed graph**

# Fixed Point Theorem

- **Lemma 1.** Feasible control set  $\mathbf{S}$  is **compact** and **convex**.
- Next, construct point-to-set mapping

$$R_j = h_j \circ f_j \circ g : \mathbf{S} \rightarrow \mathbf{S}^j$$

and  $R : \mathbf{S} \rightarrow \mathbf{S}$  as **Cartesian product** of  $R_j$ , i.e.,

$$R = R_1 \times R_2 \times \cdots \times R_k \quad \text{where}$$

1. Function  $g : \mathbf{S} \rightarrow \mathbf{I}^k$  as  $g(\boldsymbol{\mu}) = (N_1, N_2, \dots, N_k)$ , i.e., under  $\boldsymbol{\mu}$ ,  $\mathbf{N}$  is certain **self-policy**
2. Correspondence  $f_j : \mathbf{I}^k \rightarrow \mathbf{S}$  as

$$f_j(\mathbf{N}) = \{ \boldsymbol{\mu} \in \mathbf{S} : \text{such that } N_j \text{ is equilibrium} \}$$

3. Function  $h_j : \mathbf{S} \rightarrow \mathbf{S}^j$  as

$$h_j(\mu_1, \mu_2, \dots, \mu_k) = (\mu_{N_{j-1}+1}, \mu_{N_{j-1}+2}, \dots, \mu_{N_j})$$

# Existence of Feasible Rate Modification

- **Lemma 2.** Correspondence  $R_j$  is non-empty, convex-valued and has a closed graph for all  $j$ .
- With Lemma 1 and 2,  $R$  meets the conditions of Kakutani Fixed Point Theorem. So, we have shown that there exists some  $\boldsymbol{\mu} = R(\boldsymbol{\mu})$ .
- To conclude

**Theorem.** For the queue with arriving rate  $\{\lambda_i\}$  and utility  $\{\theta_i\}$ , there exists service rate  $\{\mu_n\}$  that under which an equilibrium self-policy is guaranteed



# Incentive-Compatibility and Fairness

- The modification of service rate is based on **number of customers** in the system, not on the types, it is clearly **incentive compatible**
- While there could be infinitely many ways to modify the departure rate for equilibration, we define various **criterion of fairness** to find **appropriate** ones
- Denote  $\mu_n$  as original rate and  $\mu_n^m$  as modified rate

# Minimal Adjustment

- A natural modification is to **adjust  $\{\mu_n\}$  as little as possible** when converting non-equilibrium  **$\mathbf{N}$**  to become equilibrium.
- It is **appropriate** if the cost of rate modification is of major concern and proportional to the amount of change
- For that goal, we obtain optimal modification from

$$\begin{aligned} \text{Min } & \sum_{n=1}^{N_k} |\mu_n^m - \mu_n| \\ \text{s.t. } & \boldsymbol{\mu}^m \in R(\mathbf{S}) \end{aligned}$$

# Maximal Adjustment

- If system's concern is on the operation cost rate that is proportional to the service rate, then an **appropriate** adjustment is to **reduce  $\{\mu_n\}$  as much as possible** when converting non-equilibrium  $\mathbf{N}$  to become equilibrium.
- For that goal, we obtain optimal modification from

$$\begin{aligned} & \text{Max } \sum_{n=1}^{N_k} |\mu_n^m - \mu_n^o| P_n \\ & \text{s.t. } \boldsymbol{\mu}^m \in R(\mathbf{S}) \end{aligned}$$

## Minimal Mean Waiting Time Increased

- To eliminate the arbitrage, the rate should be reduced so that the mean waiting times will increase accordingly. From customers' perspective, a **fair** adjustment, while leads to equilibrium, should **increase their mean waiting time in the system as little as possible**.
- For that goal, we obtain optimal modification from

$$\begin{aligned} & \text{Min } \sum_{n=1}^{N_k} | w^m(\mathbf{N}, n) - w(\mathbf{N}, n) | \\ & \text{s.t. } \boldsymbol{\mu}^m \in R(\mathbf{S}) \end{aligned}$$

## Example 3: Optimal Rate Modifications

- In Example 2,  $\theta_1 = 0.940$ ,  $\theta_2 = 1.131$  and  $\mu_n = 2$  for all  $n$ , self-policy (1, 3) is non-equilibrium due to  $N_1$ .
- **Minimal adjustment**, we get  $\mu_1^m = 1.92$ ,  $\mu_2^m = 1.95$ , and  $\mu_n^m = 2$  for  $n \geq 3$ . Amount of adjustment:  $(2 - 1.92) + (2 - 1.95) = 0.13$ , minimal.
- **Maximal adjustment**, we get  $\mu_1^m = 1.75$  and  $\mu_n^m = 2$  for  $n \geq 2$ . Amount of adjustment:  $2 - 1.75 = 0.25$ , maximal.
- **Fair adjustment**, we get  $\mu_1^m = 1.93$ ,  $\mu_2^m = 1.93$  and  $\mu_n^m = 2.04$  for  $n \geq 3$ . Total mean waiting time increased by **0.053**, compared to **0.066** under minimal rate adjustment.

Notice that  $\mu_3^m$  is increased from 2 to 2.04.



Thanks for Your Attention



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